

Solutions for an Efficient Government

MANAGEMENT ADVISORY | PROFESSIONAL SERVICES



Company Overview

CLIENT-READY. MISSION-FOCUSED. OUTCOME-ORIENTED.

K.L. Scott & Associates, LLC (KLSA) is a data-driven management advisory, information technology, and professional services firm. We support federal, state, and local leaders with strategy, governance, digital modernization, program integrity, and advanced analytics.

Core Capabilities

Integrated advisory and delivery capabilities that move from insight to implementation.

PERFORMANCE & CLIENT REACH

EXCEPTIONAL / VERY GOOD
CPARS Rating

20+ LOCAL AND STATE GOVERNMENT AGENCIES

15 FEDERAL AGENCIES

2013 FOUNDED



Strategy, Governance & Operations

Strategic Planning • Organizational Design
• Performance Management • Change Management • Facilitation • Financial Management & Accounting



Program Integrity & Risk

IV&V • TPMO • Audit Readiness • Program Monitoring • Policy Operations • Training and Technical Assistance



Technology Modernization

IT Transformation • Digital Product Delivery
• Application Development • Process Reengineering • Customer Experience



AI, Data & Advanced Analytics

AI readiness • Data Governance • Dashboards • Predictive Analytics • Statistical Modeling • Research and Evaluation

KLSA Platforms & Frameworks



NAICS CODES

541511 Custom Computer Programming Services
541512 Computer Systems Design Services
541519 Other Computer-Related Services
541611 Administrative & General Management Consulting
541612 Human Resources Consulting Services
541618 Other Management Consulting Services

541690 Other Scientific & Technical Consulting
541820 Public Relations
541910 Marketing Research & Public Opinion Polling
611420 Computer Training
611430 Professional & Management Development Training

“The contractor routinely exceeded performance expectations and is recommended for similar requirements in the future.”

- CPARS Assessing Officials (Repeated across Multiple Evaluations)



Federal Clients & Projects



ATF | Office of Management
Strategy, financial management & budgeting



HUD | Office of Housing Counseling
Customer experience and data analytics



ACF | Office of Child Care
Data Information Systems Consultation Center
ACF | Office of Family Assistance
TANF Training and Technical Assistance
TANF and Marriage Incentives



USDA | Food & Nutrition Service
Program support



National Science Foundation
Renew-NSF Program Support



NOAA | Office of Marine & Aviation
Professional Development Training



Social Security Administration
Strategic IT Advisory (SITA)



U.S. Department of Education | OPE
Office of Postsecondary Education support



US Air Force | Air University
SAP Student Lifecycle Management Modernization



Federal Maritime Commission
Multi-System Requirements Development, Market Analysis, and Acquisition Strategy



Centers for Disease Control
OSH Strategic Planning and Program Support
VTrcks Vaccine Inventory Management
HIV Health Outcomes Strategic Planning



Library of Congress
Workplace asset management and strategic planning



HHS | Professional Support Center
Accounting and reporting; organizational development



Appraisal Subcommittee
Organizational assessment and strategic plan



US Dept. of Commerce | Economic Development Administration
Economic and Workforce Development grant reviews
AI Workforce grant reviews

State & Local Government

Selected public-sector partners

- Henry County, Georgia**
Unified Comprehensive Strategic Plan 2045
- Alachua County, Florida**
Strategic Planning and Performance Management
- State of Maryland**
Assessments and Taxation Business Process Improvement
- State of Wisconsin Dept. of Child and Families**
IT Strategy
Analysis of Alternatives (AoA)
- Fulton County Magistrate and Superior Courts**
IT Strategy
- State of South Carolina Dept. of Administration**
Statewide Easement Database Development
- Spotsylvania County, Virginia**
Procure-to-Pay Application Modernization
Community Development Application Modernization
Tax and Licensing Application Modernization

Joint Ventures



Financial management, accounting and audit



Top Secret facility clearance

Let's build a more effective government together.

KLSA brings together the advisory insight, delivery discipline, and technical depth government leaders need to move with confidence.

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